

### Almonds:

### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during February 2000. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 2000.

### Market Share-February:

Each carrier's current market share is based on the number of containers shipped during February 2000. Source: PIERS, February 2000.

### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### Ocean Rates:

Ocean rates are applicable for April 30, 2000. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### Container Rate:

Container rates for Pistachios are quoted on full. 16 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

Monthly Market Share For: February 2000

Month\Year: 1.0 \ 3.0

Month\Year: 1.0 \ 3.0					Surcharges:								
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate	
Senator	100%	67%		\$900								\$900	
Hanjin	0%	33%	22 Days										

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L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: February 2000

Month\Year: 17.0 \ 38.0

Month (Year: 17.0 \ 36.0												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Hanjin	76%	79%	12 Days	\$1,178								\$1,178
Cho Yang	24%	18%	12 Days	\$1,020								\$1,020
Senator	0%	3%	12 Days	\$700								\$700

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L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: February 2000

Month\Year: 17.0 \ 33.8

M	ContainerRate
	\$660
	\$800
	\$460
	\$1,076
	\$400
aLand	\$1,064
<	\$800
	\$800
ζ	

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Almonds

Monthly Market Share For: February 2000

Month	\Year:	14	24

Month ( 1 ear. 1.4 \ 2.4				Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
Hanjin	100%	100%	24 Days	\$1,742	\$144		•						\$1,886

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Almonds

Monthly Market Share For: February 2000

Month\Year: 13.0 \ 26.7

Month\Year: 13.0 \ 26.7		Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	46%	40%	16 Days	\$745									\$745
Evergreen	23%	23%	17 Days	\$760	\$144								\$904
Hanjin	8%	7%	12 Days	\$1,234	\$144		3%						\$1,415
APL	0%	15%	12 Days	\$620									\$620

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Monthly Market Share For: February 2000

Month\Year: 4.6 \ 5.8

Month Year: 4.0 \ 5.0		_										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec AR	B Cotton R	. Size	ContainerRate
Cho Yang	43%	35%	21 Days	\$1,135	\$144							\$1,279
Hanjin	35%	28%	19 Days									
Senator	22%	17%	19 Days	\$925								\$925
APL	0%	20%	22 Days									

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L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: February 2000

Month\Year: 5.0 \ 11.0

Month\Year: 5.0 \ 11.0	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
Cho Yang	60%	64%	18 Days	\$600									\$600
Hanjin	20%	18%	18 Days	\$1,330									\$1,330
Senator	20%	9%	18 Days	\$1,250									\$1,250
NYK Line	0%	9%	21 Days										

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L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Almonds

Monthly Market Share For: February 2000

Month\Year: 21.0 \ 42.4

Month\Year: 21.0\42.4		Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec A	RB	Cotton R.	Size	ContainerRate
Yang Ming	71%	60%	10 Days	\$1,650	\$144								\$1,794
P&O Nedlloyd	10%	7%	11 Days	\$640	\$144		52%						\$1,117
Evergreen	10%	5%	10 Days	\$1,051	\$144		52%						\$1,742
NYK Line	5%	17%	4 Days	\$930									\$930
Hanjin	5%	7%	9 Days	\$880									\$880

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